

David Kershaw

Background

David is a career real estate and built environment professional, starting as an indentured trainee nearly four decades ago.

Most recently David was the Group Real Estate Director for a family office, with group health and safety responsibility, having previously held Operations, Sector, Programme Director, and various other senior commercial and business leadership positions at Balfour Beatty/Mansell.

Whilst working as client, in hybrid roles, and as main contractor, David has developed excellent skills and acquired considerable experience in developing strategy and systems, implementing change, managing risk, and realising opportunities that maximise value across business and project activities.



Career Highlights

- Developing the first main contractor integrated safety, quality and environmental management system, meeting ISO 9001, 14001 and 18001 standards, and transforming client-side occupational health and safety leadership, meeting ISO 45001 standard.
- Integrating new business acquisitions to ensure standards and governance, implementing opportunity and risk management across business, functions and processes, and projects, creating knowledge management communities of practice, leading continuous improvement and providing assurance.
- Creating client led safety behaviours programme “Don’t Walk By!”, improving behaviours and outcomes across group and project activities and implementing “Zero Harm” programme across regional business units, projects, and supply chain partners.
- Developing the “most sustainable office building in central Milton Keynes”, including EPC A+, BREEAM Outstanding, NABERS 5 stars, WELL performance rating, zero waste to landfill and 40% RIBA carbon target reduction, whilst setting significantly new Cat A and Cat A+ headline rents.
- Negotiating c£100m PBSA projects and exceeding targets, improving commercial performance of c£60m regional contracting business, leading c£700m healthcare framework award winning efficiency programme, and improving c£370m GDV real estate development and asset management performance.

Approach

David’s project to boardroom, and business support to commercial, operational, and strategic leadership experience gives a unique perspective on how to successfully develop standards, implement change, improve results and outcomes, and exceed goals.

Contact

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